

# Flagship IP Worldwide Flexible Fund

Minimum Disclosure Document – 31 December 2021



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## FUND MANAGERS

Pieter Hundersmarck | Kyle Wales

NAV 745.3c

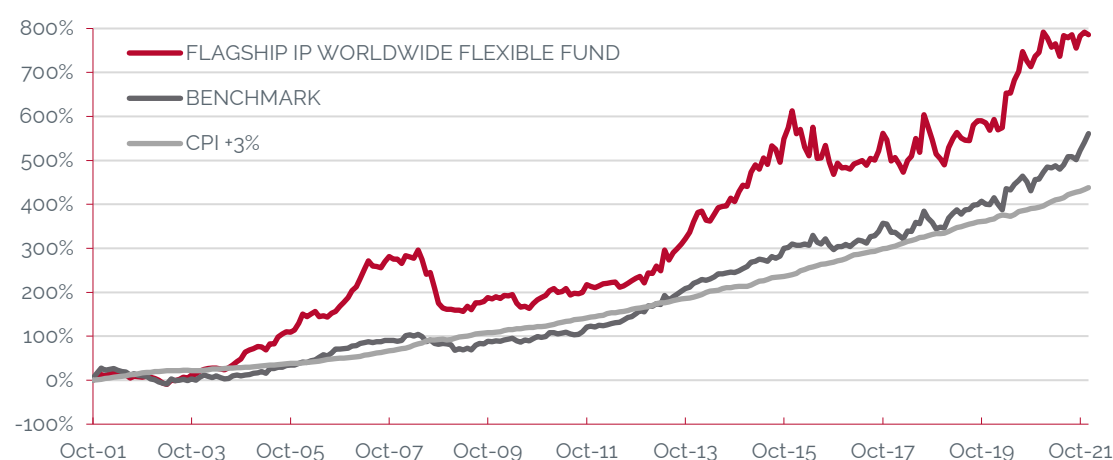
Launch date	05 October 2001	
Fund size	R488m	
NAV - A Class	745.3c	
Benchmark	60% Equity	[30% JSE Allshare, 30% MSCI World - in rands]
	20% Bonds	[10% ALBI, 10% JPMorgan Global Bond Index - in rands]
	20% Cash	[10% Domestic cash, 10% US Overnight call - in rands]

No. of participatory interests	65 365 197
Minimum lump sum investment	R 5 000
Base currency	ZAR
Income declaration - Mar '21	0.00cpu
Income declaration - Sep '21	0.00cpu
Dealing	Daily

## FUND OBJECTIVE

To provide long term capital growth from an actively managed portfolio comprising equities, bonds, listed property and cash – both local and foreign. To achieve long term capital growth, the fund will have a bias towards equity (which typically offers the best returns over the long run), but no guidelines have been set for maximum and minimum exposures to any one asset class. Our benchmark is 60% equities, 20% bonds and 20% cash with each category split equally between local and international assets. The fund is classified with ASISA as a Worldwide - Multi Asset - Flexible fund.

## PERFORMANCE CHART



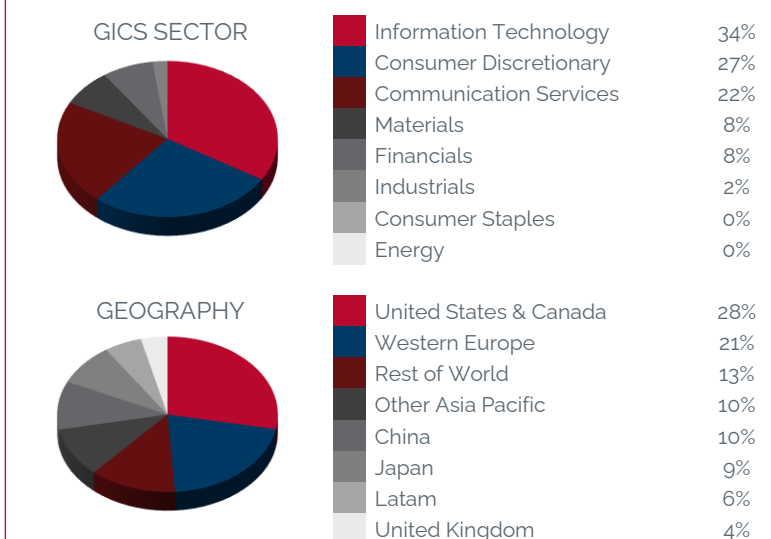
## FUND EXPOSURES

<b>Equity</b>	<b>81.3%</b>
Zalando	6.0%
Capri Holdings	5.8%
Microsoft	5.6%
Applied Materials	4.5%
Meta Platforms	4.3%
Take-Two Interactive Software	4.2%
Karooooo Ltd	4.1%
PagSeguro Digital Ltd	3.7%
International Flavors & Fragrances Inc	3.6%
Endava	3.5%
Other equity holdings	36.0%
<b>Property</b>	<b>2.5%</b>
Hyprop	2.5%
<b>Bonds</b>	<b>0.0%</b>
Offshore	0.0%
Domestic	0.0%
<b>Cash</b>	<b>10.1%</b>
Offshore	8.0%
Domestic	2.1%
<b>Commodities</b>	<b>6.2%</b>
Gold	6.2%
<b>TOTAL</b>	<b>100.0%</b>

## PERFORMANCE AND RISK

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	801.4%	561.0%	240.5%
Since inception (annualised)	11.5%	9.8%	1.7%
10 Years (annualised)	11.1%	11.6%	-0.5%
7 Years (annualised)	7.2%	9.3%	-2.1%
5 Years (annualised)	8.7%	10.4%	-1.6%
3 Years (annualised)	13.6%	13.8%	-0.2%
1 Year	4.8%	18.5%	-13.7%
Year-to-date	4.8%	18.5%	-13.7%
Risk Measures (since inception)	Fund	Sector	
Annualised monthly volatility	14.07	9.72	
Sharpe ratio	0.10	0.15	
Maximum drawdown	-37.3%	-20.9%	
Lowest actual annual return	-16.8%	5 October 2007 to 4 October 2008	
Highest actual annual return	+46.5%	5 October 2004 to 4 October 2005	

## EFFECTIVE EQUITY EXPOSURE



## ANNUAL FUND PERFORMANCE

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Fund	6.1%	3.5%	43.3%	18.1%	31.2%	-18.2%	2.8%	0.8%	10.8%	26.4%
Benchmark	10.8%	15.8%	25.2%	10.5%	15.8%	-1.5%	8.2%	2.7%	11.3%	11.7%
Sector	9.1%	17.1%	32.5%	10.3%	12.6%	-3.9%	7.8%	-1.5%	13.2%	10.9%

## FEES

	1 Year	3 Year
Total Expense Ratio (incl. VAT)	2.13%	2.16%
Fund management fee (excl. VAT)	1.75%	1.75%
VAT on fund management fee	0.26%	0.26%
Fund expenses (incl. VAT)	0.12%	0.14%
Transaction Costs (incl. VAT)	0.37%	0.51%
Total Investment Charge (incl. VAT)	2.50%	2.67%

## FUND COMMENTARY - DECEMBER 2021

The Flagship IP Worldwide Flexible Fund returned -0.6% in ZAR, well below its composite benchmark return of +3.2%. The fund's poor 2021 performance is discussed in the Market Commentary section below.

The largest contributors for the month were Karooooo, Capri Holdings and Hyprop. The laggards were Zalando, JD.Com and TCS. We reduced our holding in TCS, a long-term winner for the fund, due to geopolitical concerns surrounding the crisis in the Ukraine.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

International

2021 was a great year for risk assets. The MSCI ACWI was up 19% for the year and both oil and copper rallied, up 50% and 29% respectively. However, due to rising inflation expectations, bonds performed poorly and gold closed the year down 4%.

Some very interesting dynamics took place beneath the headline numbers. If one looks at US stocks, which account for the bulk of our benchmark, just five stocks (Apple, Microsoft, Nvidia, Tesla and Alphabet) accounted for more than 50% of the S&P 500 returns since April, while hundreds of companies were trading at their lowest levels over the last 12 months. EM stocks, which retreated by 2%, also continued to underperform developed world stocks by a wide margin.

Unfortunately, 2021 was not a good year for our Flagship IP Worldwide Flexible Fund, as we handed back most of the alpha generated in 2020. Coming off 2020's excellent returns, where we delivered 26% for our clients, we are disappointed by the calendar year returns of 2021.

From an asset allocation perspective, our cash, gold and zero-cost collar positions – all of which were held as insurance policies against market

correction – proved costly. That being said, we recognise the necessity of holding these positions the more expensive equities become. Gold performed poorly in a year where there were rising inflation expectations. As the performance of gold is inversely correlated with interest rates (in the short-term) it is only in the the longer-term that it demonstrates its true value as an inflation hedge.

Finally, from a stock-specific perspective, there were two primary reasons for the below-par performance. Firstly, we saw a meaningful pullback in Chinese equities due to unexpected regulatory actions taken by the Chinese government against its education sector as well as its local tech champions. You will recall that we entered 2021 with overweight positions in Alibaba, Tencent and Netease. Secondly, we saw above-average pull backs in a number of China-unrelated positions such as Duck Creek, Ubisoft, Zalando and Pageseguro. This was due to *short-term* earnings headwinds, notwithstanding the longer-term outlook remaining robust. Duck Creek and Zalando experienced slower-than-expected growth off a high base; PagSeguro saw a hike in short-term Brazilian interest rates place pressure on its short-term margins; and Ubisoft is the only holding where business execution has been poor – we remain vigilant for signs that our original investment thesis no longer holds.

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effectiveannual-cost> to address the EAC illustrator. You can request an EAC calculation from [clientservices@ipmc.co.za](mailto:clientservices@ipmc.co.za) or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, [www.flagshipsa.com](http://www.flagshipsa.com). Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd – contact [compliance-IP@standardbank.co.za](mailto:compliance-IP@standardbank.co.za). IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme – contact 021 673 1340 or [clientservice@ipmc.co.za](mailto:clientservice@ipmc.co.za). IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from [info@flagshipsa.com](mailto:info@flagshipsa.com).
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848.

Investment Policy

The Flagship IP Worldwide Flexible Fund is a Worldwide-Asset Allocation portfolio in the Flexible Portfolio Sector. The primary objective of the Flagship IP Worldwide Flexible Fund is to offer medium to long-term capital growth. The portfolio will invest in a flexible combination of investments in equity, bond, money or property markets to maximise total returns over the long term. The portfolio will be actively managed with exposure to various asset classes being varied to reflect changing economic and market circumstances, in order to maximise returns for investors.

In order to achieve its objective, the investments normally included in the Flagship IP Worldwide Flexible Fund will comprise a combination of local and foreign securities, exchange securities, stock including loan stock, financially sound listed property investments and participatory interests in portfolios of collective investment schemes in property shares, assets in liquid form and any other securities which are considered consistent with the portfolio's primary objective and the Act or the Registrar may from time to time allow, all to be acquired at fair market value. To the extent permitted by legislation, the fund may use exchange traded funds and financial instruments to implement specific investment views.

TER and Transaction Costs

From 1 October 2018 to 30 September 2021 2.16% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.51% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore, 2.67% of the value of the fund was incurred as costs relating to the investment of the fund. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

- The fund managers seek to reduce risk by investing in a range of assets diversified across sectors and geographies, with the flexibility to vary exposures as market circumstances dictate.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

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