

# Flagship IP Flexible Value Fund

Minimum Disclosure Document - 31 January 2024



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## FUND MANAGER

Niall Brown

NAV 6 254.2c

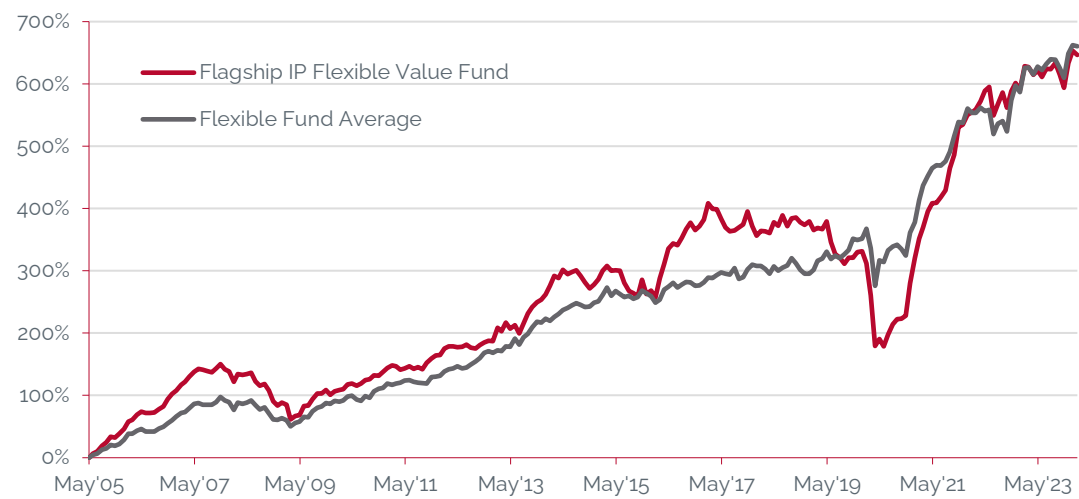
Launch date	04 May 2005
Fund size	R402m
NAV - A Class	6 254.2c
Sector	South African - Multi Asset - Flexible
Benchmark	Multi-Asset Flexible Sector Average

No. of participatory interests	6 398 469
Minimum lump sum investment	R 10 000
Base currency	ZAR
Income declaration - Mar '23	44.21cpu
Dealing	Daily

## FUND OBJECTIVE

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.

## PERFORMANCE CHART



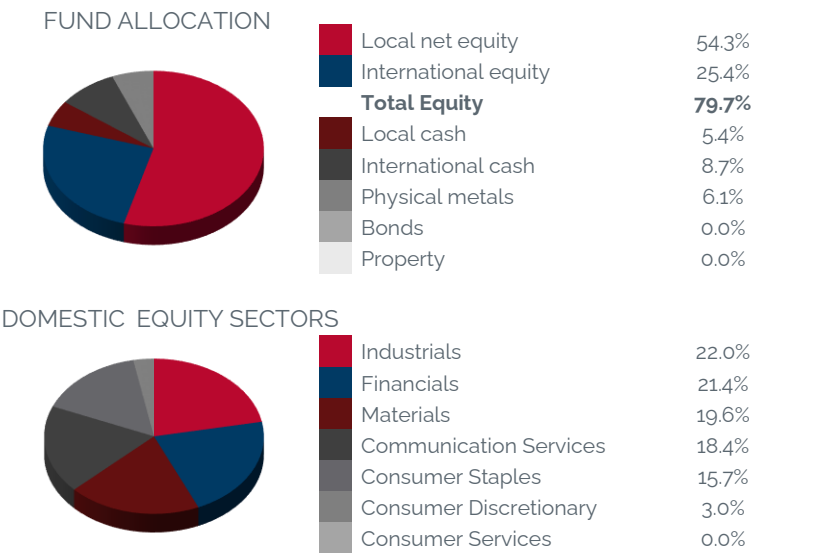
## FUND EXPOSURES

<b>Domestic Equity</b>	<b>54.3%</b>
Caxton	7.7%
York Timbers	5.2%
EPE Capital	4.8%
Frontier Transport	4.0%
Novus	3.6%
Reinet Investments	3.6%
KAL Group	3.2%
Workforce Holdings	3.2%
Master Drilling	2.5%
Brait	2.4%
Other domestic holdings	14.2%
<b>Offshore Equity</b>	<b>25.4%</b>
Contrarius Global Equity Fund	23.7%
Alibaba	1.7%
<b>Bonds</b>	<b>0.0%</b>
Domestic	0.0%
<b>Property</b>	<b>0.0%</b>
Domestic	0.0%
<b>Cash and Strategic Income</b>	<b>14.2%</b>
Domestic	5.4%
Offshore	8.7%
<b>Commodities</b>	<b>6.1%</b>
Platinum	4.8%
Gold	1.3%
<b>TOTAL</b>	<b>100.0%</b>

## PERFORMANCE AND RISK

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	646.3%	660.6%	-14.3%
Since inception (annualised)	11.3%	11.4%	-0.1%
10 Years (annualised)	7.1%	7.3%	-0.3%
7 Years (annualised)	5.6%	7.3%	-1.7%
5 Years (annualised)	9.9%	9.3%	0.6%
3 Years (annualised)	18.2%	10.1%	8.2%
1 Year	2.5%	5.4%	-2.9%
Year-to-date	-0.9%	-0.3%	-0.7%
Risk Measures (since inception)			
Annualised monthly volatility	13.2	9.7	
Sharpe ratio	0.11	0.14	
Maximum drawdown	-47.5%	-24.6%	
Lowest actual annual return	-28.0%	4 May 2008 to 3 May 2009	
Highest actual annual return	75.4%	4 May 2005 to 3 May 2006	

## ASSET ALLOCATION



## ANNUAL FUND PERFORMANCE

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Fund	26.0%	6.7%	-4.6%	30.9%	-5.4%	5.1%	-10.0%	-2.6%	55.0%	6.1%	9.1%
Sector	19.5%	10.5%	7.7%	2.0%	9.2%	-3.7%	8.5%	3.9%	22.1%	0.3%	11.6%

## FEES

	1 Year	3 Year
Total Expense Ratio (incl. VAT)	1.82%	1.80%
Fund management fee (excl. VAT)	1.25%	1.25%
VAT on fund management fee	0.19%	0.19%
Fund expenses (incl. VAT)	0.38%	0.36%
Transaction Costs (incl. VAT)	0.15%	0.26%
Total Investment Charge (incl. VAT)	1.97%	2.06%

## FUND COMMENTARY - JANUARY 2024

The fund held up relatively well in January, thanks to a resilient performance from domestic small cap shares which comprise a large portion of the portfolio. In this regard, Frontier Transport was the standout performer. The shares rose 13% over the month on the back of a sizable and unexpected special dividend announcement. Post the dividend, this well managed company remains cash flush and we expect to retain a meaningful holding. Another of the fund's larger investments – printing and packaging group Novus – also announced a special dividend and the shares rose further, having already had a strong run over the last few months. On the negative side, our offshore equities held via Contrarius Global Equity Fund had a poor month, dragged down by Tesla's 25% fall in January. This was initially on the back of negative Elon Musk news flow and later in the month exacerbated by disappointing results and a weak outlook statement. Warner Brothers Discovery and Weight Watchers International were two other detractors.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

After ending 2023 on a strong note, global equity indices delivered a mixed start to 2024. In the US, both the S&P 500 and Nasdaq improved by 1.7% and 1.0% respectively. The Russell 2000 had a tough start to the year, though, dropping by 3.9%. In the UK, the FTSE 100 fell 1.3%, while in the Asia there were vastly different results on opposite sides of the East China Sea. Japan's Nikkei gained 8.4%, while Hong Kong's Hang Seng lost 9.2%.

The latest US CPI reading showed an uptick, increasing by 3.4% on a year-over-year basis (forecast at 3.2% and December at 3.1%), contributing to the Fed's more cautious commentary on the prospects of near-term rate cuts. January has delivered some signs of weakness in the job market, though, with UPS alone announcing 12,000 job cuts. The Fed continues its tightrope balancing act between taming inflation and maximum employment.

In US politics, the race for the top 2 Republican nominees is as good as done. Donald Trump started the primaries strongly, winning both Iowa and New Hampshire. This led to his main rival, Florida Governor Ron deSantis, dropping out very early in the race, and almost guaranteeing Trump the position of Republican nominee. Reports have emerged that Trump is targeting a massive trade war with China if re-elected as president. This would obviously cause ripple effects across global markets.

The US is one of more than 50 countries holding elections this year – in what is being billed as one of the biggest election years in history. Taiwan kicked off the year with a victory for the pro-democracy (and thus anti-China) party, representing another blow to the struggling Chinese economy, which is reeling from its property sector crisis and rising unemployment. The ruling Communist Party have tried a number of approaches to stem the subsequent bleeding in its stock market, but these efforts have largely failed.

South African investors experienced a red month to start the year. The All Share lost 2.9%, the Resources index dropped 6.3%, and the Rand weakened 1.8% against the US Dollar.

The year ahead will almost certainly be dominated by the looming general election – potentially a pivotal year in South Africa's history. The ANC, after more than 30 years in power, faces the real possibility of losing their majority, as the party continues to be plagued by corruption, maladministration, and internal power struggles. This would open the door for a number of different coalition scenarios. In what promises to be the first of many, the looming election has already produced its first shake up – as former president Jacob Zuma was officially suspended from the ANC after backing the newly formed MK party. Perhaps this is a sign of things to come for the governing party...

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effectiveannual-cost> to address the EAC illustrator. You can request an EAC calculation from [clientservices@ipmc.co.za](mailto:clientservices@ipmc.co.za) or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, [www.flagshipsa.com](http://www.flagshipsa.com). Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd – contact [compliance-IP@standardbank.co.za](mailto:compliance-IP@standardbank.co.za). IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme – contact 021 673 1340 or [clientservice@ipmc.co.za](mailto:clientservice@ipmc.co.za). IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from [info@flagshipsa.com](mailto:info@flagshipsa.com).
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848.

Investment Policy

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

Performance Fees

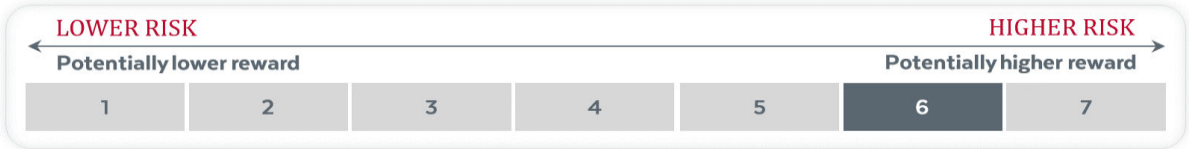
Performance Fee benchmark:	Median of the Domestic Asset Allocation Flexible Unit Trust Sector				
Base Fees:	1.25% per annum	Fee at Benchmark:	1.25% per annum	Fee Hurdle:	Average of the South African Multi-Asset Flexible Unit Trust Sector
Sharing Ratio:	10%	Minimum Fee:	1.25% per annum	Maximum Fee:	No maximum
Fee Example:	0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis				
Method of Calculating:	If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached.				
The Performance Fee Frequently Asked Questions (FAQ) document may be found on <a href="http://www.ipmc.co.za">www.ipmc.co.za</a>					

TER and Transaction Costs

From 1 October 2020 to 30 September 2023, 1.80% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.26% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore 2.06% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.80%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

- The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

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