Flagship IP Flexible Value Fund

Minimum Disclosure Document - 30 June 2024



Navigate Safely Forward

NAV 6 341.9c

Launch date 04 May 2005 Fund size R405m

6 341.9c Sector **Benchmark**

South African - Multi Asset - Flexible Multi-Asset Flexible Sector Average

6 376 686 No. of participatory interests R 10 000 Minimum lump sum investment ZAR Base currency Income declaration - Mar '24 131.29cpu **Dealing** Daily

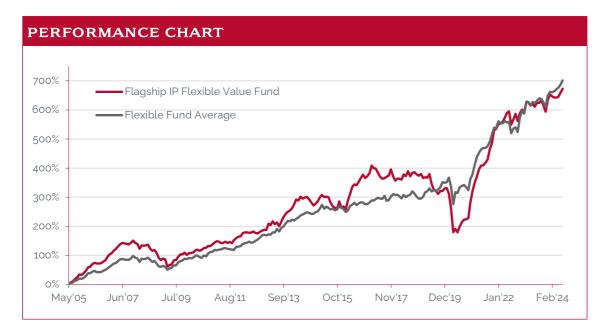
Niall Brown

FUND OBJECTIVE

FUND MANAGER

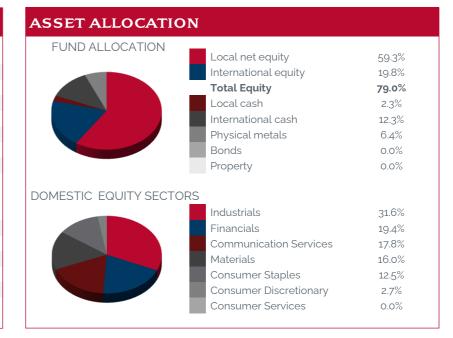
NAV - A Class

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.



FUND EXPOSURES Domestic Equity 59.3% Caxton 7.8% Ethos Capital 5.4% York Timbers 5.2% Novus 4.2% Invicta 3.6% Frontier Transport 3.3% Reinet Investments 3.2% KAL Group 2.9% Nampak 2.8% Master Drilling 2.7% Other domestic holdings 18.2% **Offshore Equity** 19.8% Contrarius Global Equity Fund 18.1% Alibaba 1.6% **Bonds** 0.0% Domestic 0.0% Property 0.0% Domestic **Cash and Strategic Income** 14.5% 2.3% Offshore 12.3% Commodities 6.4% Platinum 5.0% Gold 1.5% **TOTAL** 100.0%

PERFORMANCE AND RISE	\		
Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	673.1%	701.6%	-28.5%
Since inception (annualised)	11.3%	11.5%	-0.2%
10 Years (annualised)	6.9%	7.2%	-0.4%
7 Years (annualised)	7.6%	8.1%	-0.6%
5 Years (annualised)	12.6%	9.4%	3.2%
3 Years (annualised)	14.3%	9.8%	4.5%
1 Year	6.8%	11.1%	-4.3%
Year-to-date	2.7%	5.9%	-3.3%
Risk Measures (since inception)			
Annualised monthly volatility	13.2	9.7	
Sharpe ratio	0.11	0.14	
Maximum drawdown	-47.5%	-24.6%	
Lowest actual annual return	-28.0%	4 May 2008 to 3 May	y 2009
Highest actual annual return	75.4%	4 May 2005 to 3 May	y 2006



ANNUAL FUND PERFORMANCE											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Fund	26.0%	6.7%	-4.6%	30.9%	-5.4%	5.1%	-10.0%	-2.6%	55.0%	6.1%	9.1%
Sector	19.5%	10.5%	7.7%	2.0%	9.2%	-3.7%	8.5%	3.9%	22.1%	0.3%	11.6%

FEES		
	1 Year	3 Year
Total Expense Ratio (incl. VAT)	1.82%	1.80%
Fund management fee (excl. VAT)	1.25%	1.25%
VAT on fund management fee	0.19%	0.19%
Fund expenses (incl. VAT)	0.38%	0.36%
Transaction Costs (incl. VAT)	0.16%	0.26%
Total Investment Charge (incl. VAT)	1.98%	2.06%

FUND COMMENTARY - JUNE 2024

Unsurprisingly, the strong post-election JSE rally was powered by formerly beaten down large cap banks and insurers. The fund has no exposure to this sector of the market, so did not benefit from the 17.5% surge in the JSE Financials index during June. Another performance headwind was the stronger rand which reduced the value in rand terms of the offshore equities. So the fund's 1.9% gain in June was a satisfactory result under the circumstances, and was driven by selected small cap domestic industrial shares. The standout performer was Nampak which produced earnings way ahead of market expectations. This led to a 57% jump in the share price over the month. Novus also impressed with strong earnings and a bumper 50c dividend, which combined to allow for a 22% share price advance. Other smaller holdings including Aveng, Brimstone and Hulamin also contributed positively as investors warmed to the outstanding value on offer in smaller companies.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

Global equity markets delivered vastly different results to close out the first half of the year. In the US, all rooms were sea-facing as the S&P 500 returned 3.6% for the month, largely driven by constituents that also form part of the tech-heavy Nasdaq composite which returned 6% for the month. Year-to-date (YTD), the S&P 500 has now returned 15.3%, while the Nasdaq composite returned 18.6%. In the shadow of this tech-driven performance, we find the small cap Russell 2000 index, which was down 0.9% for the month, and is barely in the green, YTD. In the UK, the FTSE 100 dropped 1.7% for the month, while the Euro Stoxx 50 declined by almost 3%. YTD, both indices have returned in the region of 7%. In the East, the Hang Seng Index continues to be volatile. After a strong recovery the previous month, June saw it giving back 1.1%, which now puts the YTD performance at 6.2%.

Despite the robust stock market performance in the US, there are certainly some warning lights flickering. One of these is the weak breadth of the market rally. YTD, Nvidia (+166%) accounted for 6% of the S&P 500's 15% return, with the S&P 499 returned only 9%. Remove the rest of the Magnificent 7, and the return of the S&P 493 drops to 6% YTD. The second concern is consumer weakness - retail sales came in softer than expected in May, confirmed by profit warnings from several consumer driven sectors. Footwear and apparel giant Nike a clear example of this, falling 20% after providing weak guidance.

Headlines in June were dominated by politics. A major political swing was confirmed in the UK, as the Conservative Party lost to Labour, after 14 years in power. In France, after a dominant showing by Marine le Pen's "Far right" National Rally in the first round of elections, circumstances changed dramatically in the second round, with a swing back to the centre and far left, leaving no party with an overall majority. In the US, a Republican (i.e., Donald Trump) victory is now looking likely after Joe Biden performed terribly in the first presidential debate. This raised the alarm in Democratic circles, as voters now believe his cognitive state is clearly not fit for someone occupying the most powerful office in the world.

Locally, news flow was dominated by the bickering and bumping of heads between the DA and the ANC as President Ramaphosa tried to get his cabinet for the Government of National Unity up and running. After much debate, and the DA threatening to pull out of the agreement, a deal was finally struck which led to optimism in local markets, evident in the double-upgrade South Africa received from JP Morgan. Responding to improved sentiment, the JSE Allshare Index staged an impressive rally, returning 4.1% over the month, while the JSE Financials index surged an eye-popping 17.5%. This strong performance, if not given back, should lead to increased weighting in emerging market indices, which should lead to increased flows from international investors.

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit http://www.ipmc.co.za/effectiveannual-cost to address the EAC illustrator. You can request an EAC calculation from clientservices@ipmc.co.za or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, www.flagshipsa.com. Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd contact compliance-IP@standardbank.co.za. IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme - contact 021 673 1340 or clientservice@ipmc.co.za. IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from info@flagshipsa.com.
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to complaints@ipmc.co.za.

Investment Policy

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

Performance Fees

Sharing Ratio:

Performance Fee benchmark: **Base Fees:**

Median of the Domestic Asset Allocation Flexible Unit Trust Sector 1.25% per annum Fee Hurdle:

Average of the South African Multi-Asset Flexible Unit Trust Sector

10%

Fee at Benchmark: 1.25% per annum 1.25% per annum Minimum Fee: Maximum Fee:

No maximum

Fee Example: Method of Calculating:

0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached.

The Performance Fee Frequently Asked Questions (FAQ) document may be found on www.ipmc.co.za **TER and Transaction Costs**

From 1 April 2021 to 31 March 2024, 1.80% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.26% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore 2.06% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.80%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

Flagship Asset Management (Pty) Limited

ICR House • Alphen Park • Main Road • Constantia • 7806 | Private Bag X21 • Constantia • 7848 • South Africa | Telephone +27 (21) 794 3140 • Facsimile +27 (21) 794 3135 Directors: WT Floquet CA (SA) MBA (chairman) | S de V Hudson BA LLB (ceo) | PD Floquet BCom CA (SA) CFA | NRO Brown BCom CA(SA)



