

# Flagship IP Flexible Value Fund

Minimum Disclosure Document - 31 October 2024



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## FUND MANAGER

Niall Brown

NAV 7 481.0c

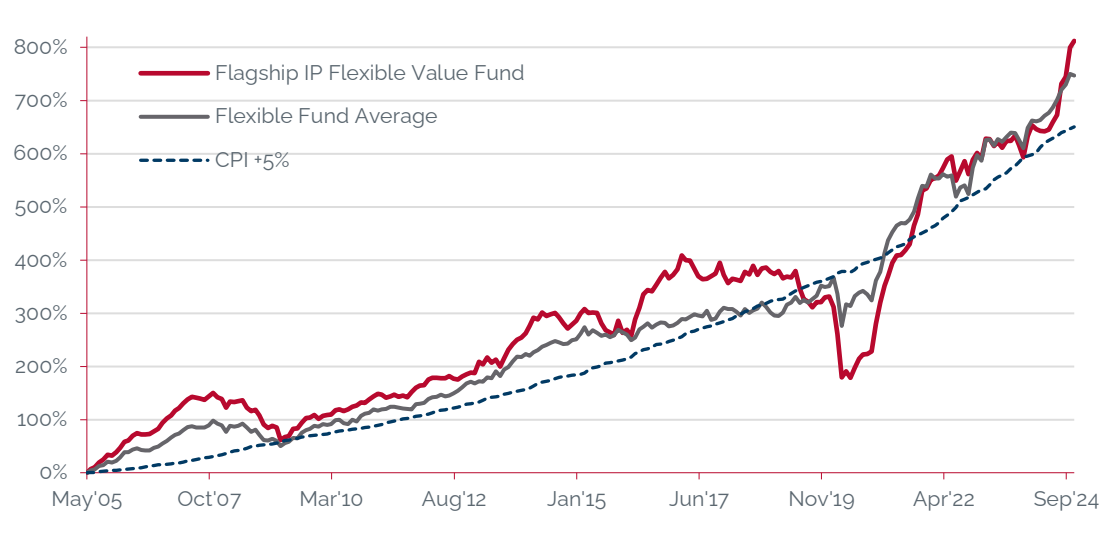
Launch date	04 May 2005
Fund size	R477m
NAV - A Class	7 481.0c
Sector	South African - Multi Asset - Flexible
Benchmark	Multi-Asset Flexible Sector Average

No. of participatory interests	6 360 007
Minimum lump sum investment	R 10 000
Base currency	ZAR
Income declaration - Mar '24	131.29cpu
Dealing	Daily

## FUND OBJECTIVE

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.

## PERFORMANCE CHART



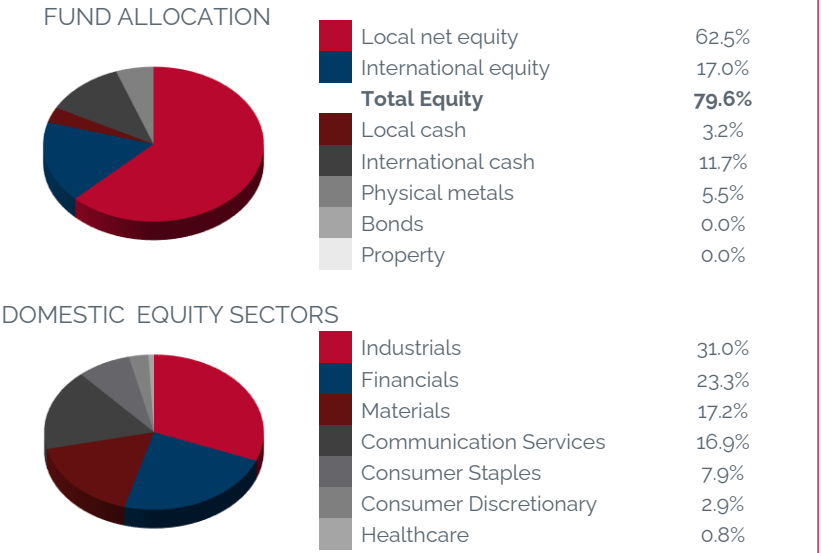
## FUND EXPOSURES

<b>Domestic Equity</b>	<b>62.5%</b>
Caxton	7.9%
Brait	6.4%
York Timbers	5.4%
Ethos Capital	5.1%
Novus	4.2%
Master Drilling	3.8%
Frontier Transport	3.5%
Invicta	3.5%
Reinet Investments	3.1%
HCI	2.7%
Other domestic holdings	16.9%
<b>Offshore Equity</b>	<b>17.0%</b>
Contrarius Global Equity Fund	15.2%
Alibaba	1.8%
<b>Bonds</b>	<b>0.0%</b>
Domestic	0.0%
<b>Property</b>	<b>0.0%</b>
Domestic	0.0%
<b>Cash and Strategic Income</b>	<b>14.9%</b>
Domestic	3.2%
Offshore	11.7%
<b>Commodities</b>	<b>5.5%</b>
Platinum	4.1%
Gold	1.4%
<b>TOTAL</b>	<b>100.0%</b>

## PERFORMANCE AND RISK

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	812.0%	746.7%	65.3%
Since inception (annualised)	12.0%	11.6%	0.4%
10 Years (annualised)	9.4%	7.8%	1.6%
7 Years (annualised)	9.1%	7.8%	1.3%
5 Years (annualised)	16.7%	10.4%	6.3%
3 Years (annualised)	13.1%	9.7%	3.4%
1 Year	31.5%	22.7%	8.8%
Year-to-date	21.1%	12.8%	8.3%
Risk Measures (since inception)			
Annualised monthly volatility	13.2	9.7	
Sharpe ratio	0.11	0.14	
Maximum drawdown	-47.5%	-24.6%	
Lowest actual annual return	-28.0%	4 May 2008 to 3 May 2009	
Highest actual annual return	75.4%	4 May 2005 to 3 May 2006	

## ASSET ALLOCATION



## ANNUAL FUND PERFORMANCE

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Fund	26.0%	6.7%	-4.6%	30.9%	-5.4%	5.1%	-10.0%	-2.6%	55.0%	6.1%	9.1%
Sector	19.5%	10.5%	7.7%	2.0%	9.2%	-3.7%	8.5%	3.9%	22.1%	0.3%	11.6%

## FEES

	1 Year	3 Year
Total Expense Ratio (incl. VAT)	1.71%	1.70%
Fund management fee (excl. VAT)	1.25%	1.25%
VAT on fund management fee	0.19%	0.19%
Fund expenses (incl. VAT)	0.27%	0.26%
Transaction Costs (incl. VAT)	0.18%	0.27%
Total Investment Charge (incl. VAT)	1.89%	1.97%

## FUND COMMENTARY - OCTOBER 2024

Against the background of a weaker JSE (All Share index down 1.1%), the fund held up well and recorded a 1.3% gain for the month. Two of the fund's top five holdings, namely Brait and Novus, rose 10% in October and there were no declines of any consequence amongst the major holdings. The fund's offshore cash weighting remains relatively high at 12% and we are looking to deploy some of that over the next few months. In this regard, we hold a preference for Emerging Market value stocks, while European small caps also look to offer very sound value. We continue to steer clear of the very highly rated "Magnificent Seven" and US large caps in general.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

Equity markets gave up some recent gains with the US's S&P 500, Nasdaq and small-cap Russell 2000 index declining by 0.9%, 0.5% and 1.4% respectively. UK and Europe fared worse with London's FTSE falling 1.5% and the Euro Stoxx losing 3.5%. One of the lone indices ending the month in the green was Japan's Nikkei 225, gaining 3.1%, however all of this gain was eroded when measured in USD, as the Yen declined by nearly 6% against the greenback.

In the US, all eyes were focussed on the election, which Donald Trump won by a much wider margin than most had anticipated. One problem Trump will have to tackle, is the substantial US debt problem. According to the Wall Street Journal, Trump's economic agenda could add a further \$7.5 trillion to US debt over the next decade. Investors are taking note, and the long end of the yield curve rose as investors demand higher compensation for the "risk" involved with owning long-term US debt.

Aside from this, Trump will inherit a very strong US economy. Retail sales continued to rise in September, new jobs data in September smashed estimates (254k vs 132k) and according to the Bureau of Labour Statistics 159.1 million Americans are now employed, the most on record. CPI data came in 2.4% YoY, slightly higher than estimates, and core CPI came in at 3.3% YoY, slightly higher than the previous reading, but still well under control. US GDP

growth also remains strong. Although last quarter's 2.8% advanced print was lower than Q2 (3%) and economist estimates (3.1%), it still contributes to a 2-year streak of strong growth in the face of very high borrowing rates. The IMF also expects the US economy to grow 2.8% this year, compared to 0.9% on average for the G7 countries as a whole. All in all – a rosy picture – if you manage to look past the enormous debt problem.

From a geopolitical standpoint, September marked the 1-year point in the Israel Hamas war. Tensions in the region are only increasing, with the involvement of Hezbollah and Iran, and with the elimination of numerous Hamas and Hezbollah leaders. The situation in Ukraine also took a dangerous new turn, with up to 10 000 North Korean troops being deployed to the region, marking a deeper military alliance between Kim Jong Un and Vladimir Putin.

Like global peers, the JSE All Share also struggled in October, declining by 1.3%. The resources and financials indices fared much better though, returning 3.0% and 2.8% respectively. These returns are more muted in US dollar terms, as the Rand weakened by 1.9%. Local inflation prints came in at 3.8% YoY, lower than the forecast of 3.9%. The continued downward trend of these prints provides even more reason for the Reserve Bank to lower borrowing rates, however the conservative path they have alluded to might prevent this.

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effectiveannual-cost> to address the EAC illustrator. You can request an EAC calculation from [clientservices@ipmc.co.za](mailto:clientservices@ipmc.co.za) or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, [www.flagshipsa.com](http://www.flagshipsa.com). Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd – contact [compliance-IP@standardbank.co.za](mailto:compliance-IP@standardbank.co.za). IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme – contact 021 673 1340 or [clientservice@ipmc.co.za](mailto:clientservice@ipmc.co.za). IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from [info@flagshipsa.com](mailto:info@flagshipsa.com).
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to [complaints@ipmc.co.za](mailto:complaints@ipmc.co.za).

Investment Policy

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

Performance Fees

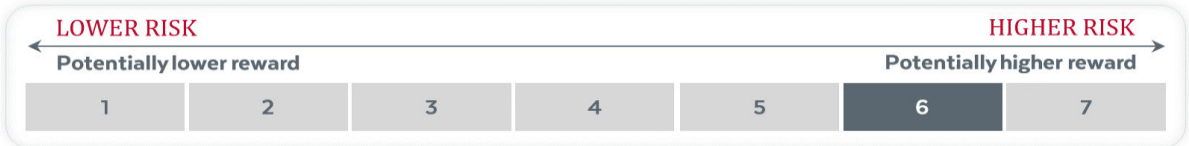
<b>Performance Fee benchmark:</b>	<b>Median of the Domestic Asset Allocation Flexible Unit Trust Sector</b>			
<b>Base Fees:</b>	1.25% per annum	<b>Fee at Benchmark:</b>	1.25% per annum	<b>Fee Hurdle:</b> Average of the South African Multi-Asset Flexible Unit Trust Sector
<b>Sharing Ratio:</b>	10%	<b>Minimum Fee:</b>	1.25% per annum	<b>Maximum Fee:</b> No maximum
<b>Fee Example:</b>	0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis			
<b>Method of Calculating:</b>	If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached.			
The Performance Fee Frequently Asked Questions (FAQ) document may be found on <a href="http://www.ipmc.co.za">www.ipmc.co.za</a>				

TER and Transaction Costs

From 1 July 2021 to 30 June 2024, 1.70% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.27% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore 1.97% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.70%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

- The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

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