# Flagship IP Flexible Value Fund

Minimum Disclosure Document - 30 November 2024



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NAV 7738.6c

Launch date 04 May 2005 Fund size R496m

NAV - A Class 7 738.6c Sector South African - Multi Ass

South African - Multi Asset - Flexible
Multi-Asset Flexible Sector Average

No. of participatory interests6 395 863Minimum lump sum investmentR 10 000Base currencyZARIncome declaration - Mar '24131.29cpuDealingDaily

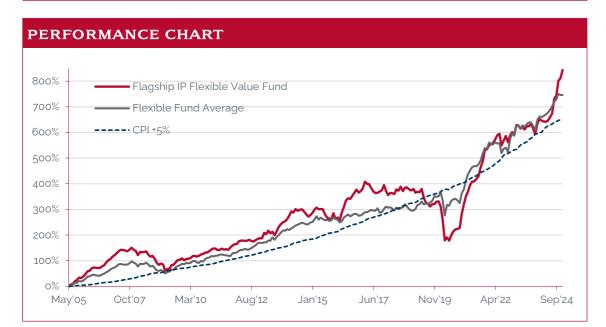
**Niall Brown** 

#### **FUND OBJECTIVE**

**Benchmark** 

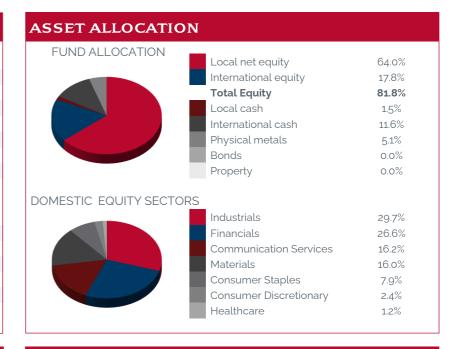
**FUND MANAGER** 

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.



#### **FUND EXPOSURES Domestic Equity** 64.0% Caxton 7.7% Brait 7.5% Ethos Capital 5.8% York Timbers 5.0% Novus 3.8% Master Drilling 3.7% Frontier Transport 3.4% 3.4% E-Media Holdings 2.6% 2.5% Other domestic holdings 18.6% Offshore Equity 17.8% Contrarius Global Equity Fund 16.2% Alibaba 1.6% **Bonds** 0.0% Domestic 0.0% Property 0.0% Domestic Cash and Strategic Income 13.1% 1.5% Offshore 11.6% Commodities 5.1% Platinum 3.8% Gold 1.3% **TOTAL** 100.0%

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	843.4%	745.3%	98.1%
Since inception (annualised)	12.1%	11.5%	0.6%
10 Years (annualised)	9.6%	7.5%	2.1%
7 Years (annualised)	10.4%	7.6%	2.8%
5 Years (annualised)	17.0%	10.4%	6.6%
3 Years (annualised)	14.0%	9.5%	4.5%
1 Year	28.4%	15.8%	12.6%
Year-to-date	25.3%	12.5%	12.8%
Risk Measures (since inception)			
Annualised monthly volatility	13.2	9.7	
Sharpe ratio	0.11	0.14	
Maximum drawdown	-47.5%	-24.6%	
Lowest actual annual return	-28.0%	4 May 2008 to 3 Ma	y 2009
Highest actual annual return	75.4%	4 May 2005 to 3 Ma	y 2006



ANNUAL FUND PERFORMANCE											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Fund	26.0%	6.7%	-4.6%	30.9%	-5.4%	5.1%	-10.0%	-2.6%	55.0%	6.1%	9.1%
Sector	19.5%	10.5%	7.7%	2.0%	9.2%	-3.7%	8.5%	3.9%	22.1%	0.3%	11.6%

FEES					
	1 Year	3 Year			
Total Expense Ratio (incl. VAT)	1.70%	1.69%			
Fund management fee (excl. VAT)	1.25%	1.25%			
VAT on fund management fee	0.19%	0.19%			
Fund expenses (incl. VAT)	0.26%	0.25%			
Transaction Costs (incl. VAT)	0.18%	0.25%			
Total Investment Charge (incl. VAT)	1.88%	1.94%			

### FUND COMMENTARY ~ NOVEMBER 2024

The fund had another good month in November, returning 3.4%. The entire gain can be accounted for via two investments, Brait and Contrarius, while the rest of the portfolio produced far smaller moves and, on balance, was flat. Brait shares have more than doubled since mid-July and it is reassuring to see that the group's largest shareholder, Christo Wiese, continued buying in the last week of November at prices very close to current levels – and in substantial size too! Contrarius, of course, is a different matter entirely, as it is a mutual fund which holds the bulk of our offshore equity investments. The largest investment within Contrarius is Tesla, which gained an astonishing 38% in November, thanks in substantial part to Trump's overwhelming victory in the US elections and the perceived positive spinoff for companies controlled by Elon Musk.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

#### **MARKET COMMENTARY**

month, notching a number of all time highs along the way. The S&P 500 and Nasdaq Composite were up 5.9% and 6.3% respectively, while the small-cap Russell 2000 jumped 11.0%. Year-to-date (YTD), these indices have now all gained more than 20%, with the S&P and Nasdaq within touching distance of 30%. London's FTSE also had a green month, gaining 2.6%. but indices across Europe and Asia ended in the red. Japan and Hong Kong's indices lost 2.2% and 4.2% respectively, as tariff-related fears weighed on Chinese stocks.

Global affairs this month were dominated by the US Presidential election. What at one point looked like it might be a close affair, turned out to be a runaway victory for Donald Trump, as he won all the swing states, capping off a remarkable political comeback. The immediate results (and reasons) were rallying equity markets (due to less regulation), higher bond yields (due to fears of an increasing budget deficit), and a stronger dollar (due to tariff induced higher inflation leading to rate hikes).

The latest US CPI numbers were largely in-line, leading to the Fed cutting rates by another 25bps. But Trump's threat of massive tariffs, including against major trading partners Mexico and Canada, would potentially lead to an inflation uptick.

Buoyed by the Trump trade, US markets delivered strong returns during the It was also a busy month from a geopolitical standpoint. Joe Biden for the first time gave Ukraine permission to use US-supplied long-range missiles to strike within Russia's borders. Putin's response, predictably, was an angry one, increasing his rhetoric on the of use nuclear weapons. In the Middle East, a ceasefire agreement has tentatively been reached between Israel and Lebanon-based Hezbollah. The war in Gaza, however, appears no closer to a resolution. And, in China, Xi Jinping indicated that China is ready to work with the new US administration but warned that Washington should not cross its four red lines, which include matters related to Taiwan.

> Locally, the JSE All Share did not share in the optimism of US markets in November, declining by 0.9% over the month. The resources index declined 6.6%, while the financials and industrials indices managed small gains. Like most global peers, the ZAR lost ground to a strong US Dollar, ending 2.6% lower. Putting further pressure on the ZAR was the latest SA CPI print which, at 2.8%, came in below estimates and below the lower end of the SARB's 3%-6% target range, potentially leading to additional rate cuts. Ominously, our friendly ties with BRICS partners could soon be cast into the spotlight after Trump threatened tariffs as high as 100% on the alliance countries unless they commit to the USD, and refrain from establishing an alternative currency to challenge its role as the de-facto global trade default.

#### **Risk Considerations and Important Information**

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit http://www.ipmc.co.za/effectiveannual-cost to address the EAC illustrator. You can request an EAC calculation from clientservices@ipmc.co.za or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, www.flagshipsa.com. Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd contact compliance-IP@standardbank.co.za. IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme - contact 021 673 1340 or clientservice@ipmc.co.za. IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from info@flagshipsa.com.
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to complaints@ipmc.co.za.

#### **Investment Policy**

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

## **Performance Fees**

Performance Fee benchmark: Median of the Domestic Asset Allocation Flexible Unit Trust Sector Base Fees:

Fee at Benchmark: 1.25% per annum Minimum Fee: 1.25% per annum 1.25% per annum Fee Hurdle: Average of the South African Multi-Asset Flexible Unit Trust Sector

Maximum Fee: **Sharing Ratio:** 10% No maximum 0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis Fee Example:

Method of Calculating: If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached.

The Performance Fee Frequently Asked Questions (FAQ) document may be found on www.ipmc.co.za

#### **TER and Transaction Costs**

From 1 October 2021 to 30 September 2024, 1.69% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.25% of the value of the fund was incurred as expenses relating to the administration of the fund. and selling of the assets underlying the fund. Therefore 1.94% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.69%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

#### **Fund Risk Profile**

The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

#### Flagship Asset Management (Pty) Limited

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