Flagship IP Flexible Value Fund

Minimum Disclosure Document - 31 January 2025



Navigate Safely Forward

NAV 7861.6c

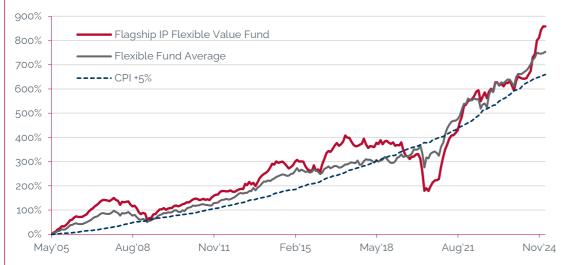
FUND MANAGER

| Launch date | 04 May 2005 |
|---------------|--|
| Fund size | R502m |
| NAV - A Class | 7 861.6c |
| Sector | South African - Multi Asset - Flexible |
| Benchmark | Multi-Asset Flexible Sector Average |

FUND OBJECTIVE

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.





PERFORMANCE AND RISK

| Performance (net of fees) | Fund | Benchmark | Outperformance |
|---------------------------------|--------|---------------------|----------------|
| Since inception | 858.4% | 753.6% | 104.8% |
| Since inception (annualised) | 12.1% | 11.5% | 0.6% |
| 10 Years (annualised) | 9.1% | 7.6% | 1.5% |
| 7 Years (annualised) | 10.9% | 8.5% | 2.4% |
| 5 Years (annualised) | 18.4% | 10.7% | 7.7% |
| 3 Years (annualised) | 13.6% | 9.7% | 3.9% |
| 1 Year | 28.4% | 15.5% | 12.9% |
| Year-to-date | 0.0% | 0.7% | -0.7% |
| Risk Measures (since inception) | | | |
| Annualised monthly volatility | 13.2 | 9.7 | |
| Sharpe ratio | 0.11 | 0.14 | |
| Maximum drawdown | -47.5% | -24.6% | |
| Lowest actual annual return | -28.0% | 4 May 2008 to 3 May | / 2009 |
| Highest actual annual return | 75.4% | 4 May 2005 to 3 May | 2006 |
| | | | |

ANNUAL FUND PERFORMANCE

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|--------|-------|-------|-------|-------|-------|--------|-------|-------|------|-------|-------|
| Fund | 6.7% | -4.6% | 30.9% | -5.4% | 5.1% | -10.0% | -2.6% | 55.0% | 6.1% | 9.1% | 27.3% |
| Sector | 10.5% | 7.7% | 2.0% | 9.2% | -3.7% | 8.5% | 3.9% | 22.1% | 0.3% | 11.6% | 14.4% |

| Niall | Brown |
|-------|-------|
|-------|-------|

| No. of participatory interests | 6 359 762 |
|--------------------------------|-----------|
| Minimum lump sum investment | R 10 000 |
| Base currency | ZAR |
| Income declaration - Mar '24 | 131.29cpu |
| Dealing | Dailv |

FUND EXPOSURES

| Domestic Equity | 66.2% |
|-------------------------------|---------------|
| Caxton | 6.9% |
| Brait | 6.7% |
| Ethos Capital | 5.5% |
| York Timbers | 5.4% |
| Reinet | 4.3% |
| HCI | 4.0% |
| Master Drilling | 3.6% |
| Novus | 3.5% |
| Invicta | 3.2% |
| Frontier Transport | 3.2% |
| Other domestic holdings | 19.9% |
| Offshore Equity | 17.8 % |
| Contrarius Global Equity Fund | 15.9% |
| Alibaba | 1.9% |
| Bonds | 0.0% |
| Domestic | 0.0% |
| Property | 0.0% |
| Domestic | 0.0% |
| Cash and Strategic Income | 10.5% |
| Domestic | 0.1% |
| Offshore | 10.4% |
| Commodities | 5.4% |
| Platinum | 4.0% |
| Gold | 1.4% |
| TOTAL | 100.0% |
| | |

| FUND ALLOCATIO | Local net equity | 66.2% |
|-------------------|------------------------|-------|
| | International equity | 17.8% |
| | Total Equity | 84.0% |
| | Local cash | 0.1% |
| | International cash | 10.4% |
| | Physical metals | 5.4% |
| | Bonds | 0.0% |
| | Property | 0.0% |
| OMESTIC EQUITY SE | CTORS | |
| | Industrials | 32.5% |
| | Financials | 26.5% |
| | Materials | 16.3% |
| | Communication Services | 14.1% |
| | Consumer Staples | 7.7% |
| | Consumer Discretionary | 2.8% |
| | | 0.0% |

FEES

| | 1 Year | 3 Year |
|-------------------------------------|--------|---------------|
| Total Expense Ratio (incl. VAT) | 1.70% | 1.69% |
| Fund management fee (excl. VAT) | 1.25% | 1.25% |
| VAT on fund management fee | 0.19% | 0.19% |
| Fund expenses (incl. VAT) | 0.26% | 0.25% |
| Transaction Costs (incl. VAT) | 0.18% | 0.25% |
| Total Investment Charge (incl. VAT) | 1.88% | 1.94 % |

FUND COMMENTARY ~ JANUARY 2025

The fund price was essentially unchanged in January. With the rand weakening notably during December and into early January, we decided to remit approx. R15m from USD back into rands and we used those funds to add selectively to existing holdings. Reinet and HCI were the two major targets, while smaller incremental purchases of Nampak, Glencore and Hulamin took place into price weakness as we perceived those shares were becoming oversold. By the end of the month, the Reinet share price had recovered meaningfully, but HCI continued to languish, dragged down by negative sentiment towards Tsogo Sun and the weaker oil price. Nampak rose strongly in late January after announcing the successful finalisation of the sale of it's Nigerian business. Nampak and Glencore are not top 10 holdings but are both in the top 15.

As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

Tel: 021 794 3140

Email: info@flagshipsa.com

Website: www.flagshipsa.com

Issue date: 5 February 2025

MARKET COMMENTARY

the benchmark S&P 500 increased by 2.8%, while the Nasdag and small-cap Russell 2000 indices rose by 1.7% and 2.6% respectively. The UK and European markets were particularly strong, with London's FTSE 100 returning 6.2% and the Euro Stoxx 50 returning 8% for the month. In the East, the Hang Seng index climbed by 1.2%, while Japan's Nikkei 225 was one of the few to close the month in the red, declining by 0.8%.

US Economic data for the month was a mixture of 'in-line' and 'subdued'. December CPI came in at 2.9% YoY, in line with estimates, but still well above the Fed's 2% target, initiating the Fed's 'hawkish pause' in their rate cutting cycle. US GDP for Q4, at 2.3% QoQ, came in below estimates of 2.6%. Full year relative to most economies. Other notable GDP numbers came from Germany, the Eurozone's biggest economy, which shrank 0.2%, marking the first time GDP has declined for two years in a row since 1950; and China, where GDP grew at 5% for the year, exactly on target.

News flow during the month, predictably, was dominated by Donald Trump. He started his term with a flurry of executive orders, including the US withdrawal from the Paris climate accord; declaring the situation at the US-Mexico border a national emergency; introducing a host of tariffs on major

Equity markets across the globe enjoyed a strong start to the year. In the US, trading partners Canada, Mexico and China; and intimating that tariffs for Europe are firmly in his sights. The aftermath of this flurry saw the Canadian dollar slipping to a 5-year low; global markets declining at the start of February; market volatility and bond yields increasing; and the USD and gold surging as investors flocked to safe havens amid the uncertainty.

> Adding to the month-end volatility was news of Deepseek, a Chinese rival to the West's perceived AI-dominance, which cast doubt on all previous AIrelated assumptions. This resulted in a rout in the tech market, evidenced by Nvidia erasing \$589 billion in market cap in a single day (a value more than the market cap of all but 13 US companies).

GDP for 2024 grew at 2.5%, slower than the 3.2% seen in 2023, but still strong Locally, the JSE AllShare also had a positive month, gaining 2.3%, with the Resources Index up a meaningful 16.3%. Economic data was also mostly positive. December CPI of 3.0% delivered calendar 2024 inflation of 4.4% - much lower than 2023's 6.0%. Retail sales were also strong, increasing 7.7% YoY in November, higher than estimates of 5.5%, driven by the two-pot system, strong Black Friday sales, and cooling inflation. Worryingly for future growth in SA was the Reserve Bank's continued hawkish outlook. Although cutting rates by 0.25, as expected, there were two dissenting voters, raising concerns around global developments and the possible effect on medium term inflation in SA.

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit http://www.ipmc.co.za/effectiveannual-cost to address the EAC illustrator. You can request an EAC calculation from clientservices@ipmc.co.za or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, www.flagshipsa.com. Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd contact compliance-IP@standardbank.co.za. IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme - contact 021 673 1340 or ipmc_clientservices@fundrock.com. IP Management Company (RF) (Pty) Ltd is a member of the Association for Savings & Investment SA (ASISA).
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from info@flagshipsa.com.
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to ipmc_complaints@fundrock.com. ٠

Investment Policy

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

Performance Fees

| Performance Fee benchmark: | Median of the Domestic Asset Allocation Flexible Unit Trust Sector | | | | | | | | |
|--|---|-------------------|-----------------|--------------|---|--|--|--|--|
| Base Fees: | 1.25% per annum | Fee at Benchmark: | 1.25% per annum | Fee Hurdle: | Average of the South African Multi-Asset Flexible Unit Trust Sector | | | | |
| Sharing Ratio: | 10% | Minimum Fee: | 1.25% per annum | Maximum Fee: | No maximum | | | | |
| Fee Example: | 0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis | | | | | | | | |
| Method of Calculating: | If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached. | | | | | | | | |
| The Performance Fee Frequently Asked Questions (FAQ) document may be found on www.ipmc.co.za | | | | | | | | | |
| TED and Transation Costs | | | | | | | | | |

TER and Transaction Costs

From 1 October 2021 to 30 September 2024, 1.69% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.25% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore 1.94% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.69%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.

| | LOWER RIS | К | HIGHER RISK | | | | | |
|---|-------------|-------------|-------------|---|---|-------------|---------------|---|
| - | Potentially | ower reward | | | | Potentially | higher reward | > |
| | ٦ | 2 | 3 | 4 | 5 | 6 | 7 | |
| | | | | | | | | |

- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

Flagship Asset Management (Pty) Limited

ICR House • Alphen Park • Main Road • Constantia • 7806 | Private Bag X21 • Constantia • 7848 • South Africa | Telephone +27 (21) 794 3140 • Facsimile +27 (21) 794 3135

Directors: WT Floquet CA (SA) MBA (chairman) | S de V Hudson BA LLB (ceo) | PD Floquet BCom CA (SA) CFA | NRO Brown BCom CA(SA)

www.flagshipsa.com | info@flagshipsa.com



