

# Flagship IP Flexible Value Fund

Minimum Disclosure Document - 30 April 2025



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## FUND MANAGER

Niall Brown

NAV 7 238.4c

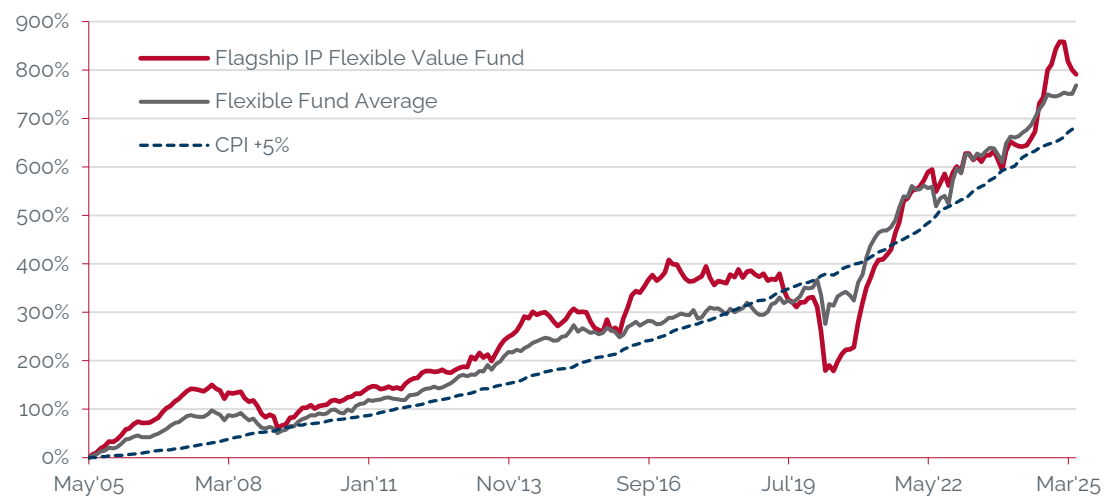
Launch date	04 May 2005
Fund size	R475m
NAV - A Class	7 238.4c
Sector	South African - Multi Asset - Flexible
Benchmark	Multi-Asset Flexible Sector Average

No. of participatory interests	6,567,598
Minimum lump sum investment	R 10,000
Base currency	ZAR
Income declaration - Mar '25	75.95cpu
Dealing	Daily

## FUND OBJECTIVE

The Flagship IP Flexible Value Fund aims to outperform both the JSE All Share Index and competing funds over the medium to long term. We rely on fundamental research to identify investments which are trading at a discount to their intrinsic value and to determine which asset classes are the most attractive. The fund will typically have a very different equity profile from that of the All Share Index. Risk is reduced through the fund's value oriented approach.

## PERFORMANCE CHART



## FUND EXPOSURES

<b>Domestic Equity</b>	<b>66.9%</b>
Caxton	7.3%
Brait	6.2%
Ethos Capital	5.3%
York Timbers	4.9%
Reinet	4.8%
HCI	4.4%
Novus	3.8%
Master Drilling	3.8%
Invicta	3.2%
Glencore	3.1%
Other domestic holdings	20.2%
<b>Offshore Equity</b>	<b>16.8%</b>
Contrarius Global Equity Fund	14.5%
Alibaba	2.3%
<b>Bonds</b>	<b>0.0%</b>
Domestic	0.0%
<b>Property</b>	<b>0.0%</b>
Domestic	0.0%
<b>Cash and Strategic Income</b>	<b>11.9%</b>
Domestic	2.2%
Offshore	9.7%
<b>Commodities</b>	<b>4.3%</b>
Platinum	4.2%
Gold	0.1%
<b>TOTAL</b>	<b>100.0%</b>

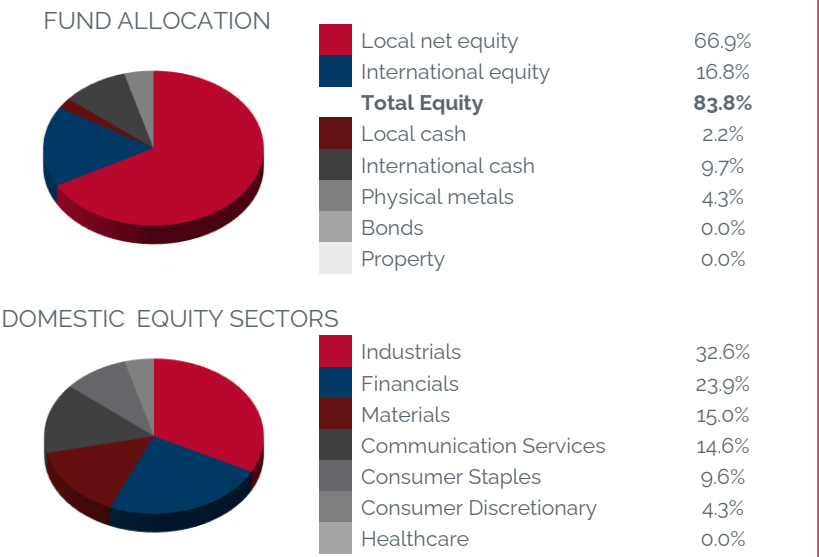
## PERFORMANCE AND RISK

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	791.5%	768.5%	23.0%
Since inception (annualised)	11.6%	11.4%	0.2%
10 Years (annualised)	8.3%	7.2%	1.1%
7 Years (annualised)	9.3%	8.9%	0.5%
5 Years (annualised)	25.1%	13.2%	11.9%
3 Years (annualised)	9.0%	10.1%	-1.1%
1 Year	19.7%	15.2%	4.5%
Year-to-date	-7.0%	2.7%	-9.7%

Risk Measures (since inception)	Fund	Benchmark
Annualised monthly volatility	13.2	9.7
Sharpe ratio	0.11	0.14
Maximum drawdown	-47.5%	-24.6%
Lowest actual annual return	-28.0%	4 May 2008 to 3 May 2009
Highest actual annual return	75.4%	4 May 2005 to 3 May 2006

## ASSET ALLOCATION



## ANNUAL FUND PERFORMANCE

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Fund	6.7%	-4.6%	30.9%	-5.4%	5.1%	-10.0%	-2.6%	55.0%	6.1%	9.1%	27.3%
Sector	10.5%	7.7%	2.0%	9.2%	-3.7%	8.5%	3.9%	22.1%	0.3%	11.6%	14.4%

## FEES

	1 Year	3 Year
Total Expense Ratio (incl. VAT)	1.68%	1.69%
Fund management fee (excl. VAT)	1.25%	1.25%
VAT on fund management fee	0.19%	0.19%
Fund expenses (incl. VAT)	0.24%	0.25%
Transaction Costs (incl. VAT)	0.20%	0.23%
Total Investment Charge (incl. VAT)	1.88%	1.92%

## FUND COMMENTARY - APRIL 2025

The fund has a strong "investment holding company" theme as evidenced by the fact that four of the top six holdings are investment companies of one sort or another. Some investment companies such as Remgro are very diversified across a broad range of industries, while the four that we hold are more focussed. Brait's portfolio is dominated by its holdings in Virgin Active and Premier Foods; half of Ethos Capital's valuation is now attributable to Optasia (a high growth fintech business); Reinet's portfolio, post the sale of its BAT stake, is largely comprised of its holding in Pension Corp (52% of NAV) and cash (28%);and HCI's listed portfolio is dominated by its gaming and hotel interests, while there is significant optionality in its valuable unlisted oil interests. These four companies, as a group, performed well in April, particularly Reinet which rose on renewed investor interest regarding the likely use of its substantial cash pile. We remain positive on all four and expect further narrowing of their discounts over time. As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

Investors who thought the first quarter '25 was volatile were in for a nasty surprise. April started with one of the steepest two-day declines in market history as the S&P 500 plunged 10%, which was on par with Black Monday '87, the Lehman Brothers rout in 2008, and the Covid plunge in 2020.

Both the Nasdaq and S&P 500 flirted with bear markets, but a 90-day reprieve of the all-encompassing US trade tariffs (giving negotiators more time to piece together trade deals), resulted in a staggering recovery in markets – the Nasdaq recorded its best day in 24 years, rising more than 12% on the day; and the S&P 500 rose more than 9.5%, its biggest 1 day move since 2008. The tariff reprieve, though, was the (first?) Trump administration 'blink' under pressure from the bond market, as a selloff in US treasuries led to bond yields rising dramatically.

At the end of it all, the S&P 500 closed the month 0.7% lower, while the small cap Russell 2000 lost 2.3%. Surprisingly, the Nasdaq ended in the green, gaining 0.9%. Europe's Euro Stoxx 50 and the UK's FTSE both recorded losses, declining by 1.7% and 0.7% respectively. Hong Kong fared even worse, with the Hang Seng losing 4%. Japan stood firm, as the Nikkei 225 gained 1.2%.

Economic indicators painted a bleak picture in April. The IMF sharply lowered its forecasts for world growth this year (from 3.3% to 2.8%) and for next (from

3.3% to 3%) as global trade wars continue to loom. Despite US CPI data coming in slightly lower than expectations, consumer sentiment continues to decline. The share of Americans expecting unemployment rates to rise was at its highest level since 2009, while inflation expectations rose to its highest level in 44 years. Commodity markets did not escape this volatility: gold had another strong month, gaining 5.3%; the oil price declined by a mammoth 15.5% over the course of the month, as tariff-induced recession fears and increased OPEC outputs drove demand down and supply up.

Lastly, there were some major developments in the Russia-Ukraine war, as the US and Ukraine signed a deal that grants the US privileged access to new development projects aimed at Ukraine's natural resources.

SA markets were strong in April – the All-Share Index returned 4.4%, with the Resources and Financials indices up 2.0% and 4.7% respectively. There was a big political win for the non-ANC contingent of the GNU, as Treasury's contentious VAT increase was withdrawn. In more good news for local consumers, the latest inflation print came in at 2.7%, well below estimates of 3%. Perhaps this finally convinces the SARB to introduce another round of interest rate cuts – something our economy desperately needs in order to stimulate growth

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effectiveannual-cost> to address the EAC illustrator. You can request an EAC calculation from [clientservices@ipmc.co.za](mailto:clientservices@ipmc.co.za) or call us on 021 673-1340
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, [www.flagshipsa.com](http://www.flagshipsa.com). Also available on our website is additional information on the unit trust portfolio, including our Application Form. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd – contact [compliance-IP@standardbank.co.za](mailto:compliance-IP@standardbank.co.za). IP Management Company Reg. No. 2007/01760/07 is the authorised manager of the scheme – contact 021 673 1340 or [ipmc\\_clientservices@fundrock.com](mailto:ipmc_clientservices@fundrock.com)
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from [info@flagshipsa.com](mailto:info@flagshipsa.com).
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to [ipmc\\_complaints@fundrock.com](mailto:ipmc_complaints@fundrock.com).

Investment Policy

The Flagship IP Flexible Value Fund is an asset allocation portfolio. The manager, in selecting securities for the portfolio, will seek to follow an investment policy which will secure for investors an optimum overall return, that is to say the steady growth of income and the preservation of capital in real terms. In order to achieve these main objectives the investments to be acquired for the Flagship IP Flexible Value Fund, shall comprise a mix of securities, which may include ordinary shares, preference shares, debentures, fixed interest instruments, gilts and money market instruments as defined in the Act and the Deed, all to be acquired at a fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes. Where the aforementioned schemes are operated in territories other than in South Africa, participatory interests or any other form of participation in these schemes will be included in the portfolio only where the regulatory environment is to the satisfaction of the manager and trustee and is of sufficient standard to provide investor protection at least equivalent to that in South Africa. The portfolio is permitted to invest in financial instruments in line with the conditions by the Registrar from time to time.

Performance Fees

<b>Performance Fee benchmark:</b>	<b>Median of the Domestic Asset Allocation Flexible Unit Trust Sector</b>			
<b>Base Fees:</b>	1.25% per annum	<b>Fee at Benchmark:</b>	1.25% per annum	<b>Fee Hurdle:</b> Average of the South African Multi-Asset Flexible Unit Trust Sector
<b>Sharing Ratio:</b>	10%	<b>Minimum Fee:</b>	1.25% per annum	<b>Maximum Fee:</b> No maximum
<b>Fee Example:</b>	0.1% for each 1% outperformance of portfolio benchmark on a high water mark basis			
<b>Method of Calculating:</b>	If the fund underperforms the Fee Hurdle, then only the base fee is accrued until the high water mark is again reached.			

The Performance Fee Frequently Asked Questions (FAQ) document may be found on [www.ipmc.co.za](http://www.ipmc.co.za)

TER and Transaction Costs

From 1 January 2022 to 31 December 2024, 1.69% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.23% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore 1.92% of the value of the fund was incurred as costs relating to the investment of the fund. Inclusive in the TER of 1.69%, a performance fee of 0% of the Net Asset Value of the class of Financial Product was recovered. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

- The fund is likely to have a very different equity profile to that of the All Share Index. Risk is reduced through the fund's value-orientated approach and a larger-than-average number of holdings.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

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