

# Flagship IP Balanced Fund

Minimum Disclosure Document - 31 May 2025



Navigate Safely Forward

NAV 329.4c

## FUND MANAGER

Paul Floquet CA(SA), CFA

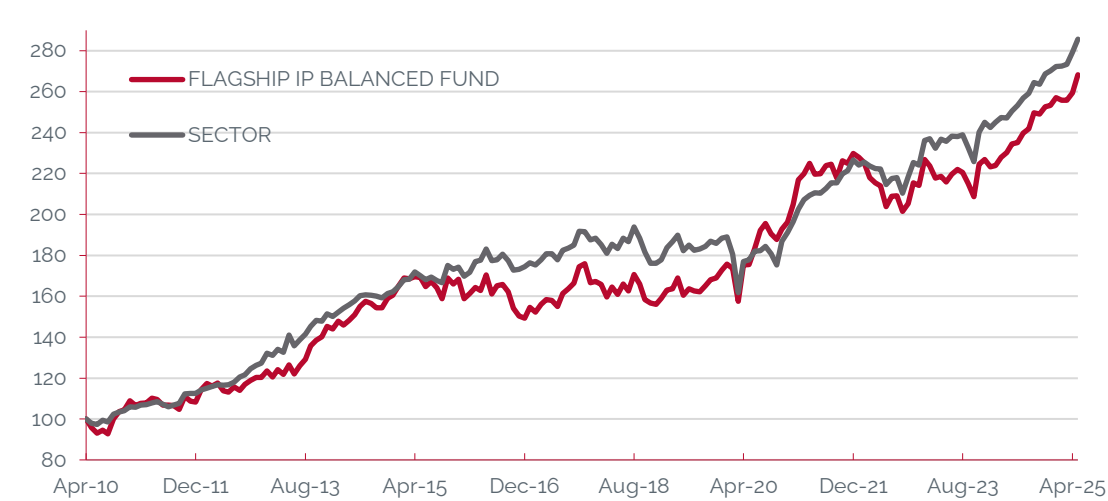
Launch date	19 April 2010
Fund size	R235m
NAV - A Class	329.4c
Benchmark	Sector Average [Multi Asset - High Equity Index]
Fund Classification	Multi Asset - High Equity

No. of participatory interests	71.431.057
Minimum lump sum investment	R 5.000
Base currency	ZAR
Mar'25 income decl. [CLASS A]	0.20cpu
Sep'24 income decl. [CLASS A]	0.50cpu

## FUND OBJECTIVE

The objective of the Flagship IP Balanced Fund is to seek steady growth of both capital and income through investments in a broad range of asset classes in a balanced manner. This Regulation 28 managed fund is classified as South African - Multi Asset - High Equity and aims to maximize returns over the medium to long term utilising flexible asset allocation strategies taking active decisions in accordance with current and projected economic and market conditions. The fund invests in equities, bonds, property and money market and is restricted to maximum limits in accordance with prudential regulations which, inter alia, provide that equity, held both locally and abroad, will not exceed 75% of the fund and offshore investment is restricted to 30% of the fund. Out-performance is targeted through aggressive asset allocation and focused stock selection based on in-house proprietary models and extensive internal and external research. The portfolio uses financial instruments only to the extent permitted by legislation.

## PERFORMANCE CHART



## FUND EXPOSURES

<b>Domestic Direct Equity</b>	<b>38.4%</b>
Prosus	6.3%
Naspers	5.3%
Blue Telecoms	3.3%
Telkom	2.3%
AngloGold	2.2%
Capitec	2.0%
Mondi Plc	2.0%
Other domestic holdings	15.0%
<b>International Direct Equity</b>	<b>7.0%</b>
Tencent	2.7%
Amazon	1.8%
Other international holdings	2.5%
<b>Global Equity Funds</b>	<b>8.0%</b>
Flagship Global Icon Fund A	8.0%
<b>Capital Protected Exchange Traded Notes</b>	<b>21.7%</b>
Environmental World Index Digital Plus	8.4%
S&P500 Digital Plus	7.5%
MSCI Emerging Markets Digital Plus ETN	5.8%
Rand Euro Stoxx 50 Autocall	0.0%
<b>Property</b>	<b>7.4%</b>
Direct Property Holdings - Sirius, Nepi Rockcastle	4.0%
Offshore - Clearance Camino Fund	3.5%
<b>Physical Commodities</b>	<b>2.8%</b>
Platinum	2.8%
Gold	0.0%
<b>Domestic Bonds</b>	<b>14.3%</b>
<b>Domestic Cash</b>	<b>0.3%</b>
<b>International Cash</b>	<b>0.3%</b>
<b>TOTAL</b>	<b>100.0%</b>

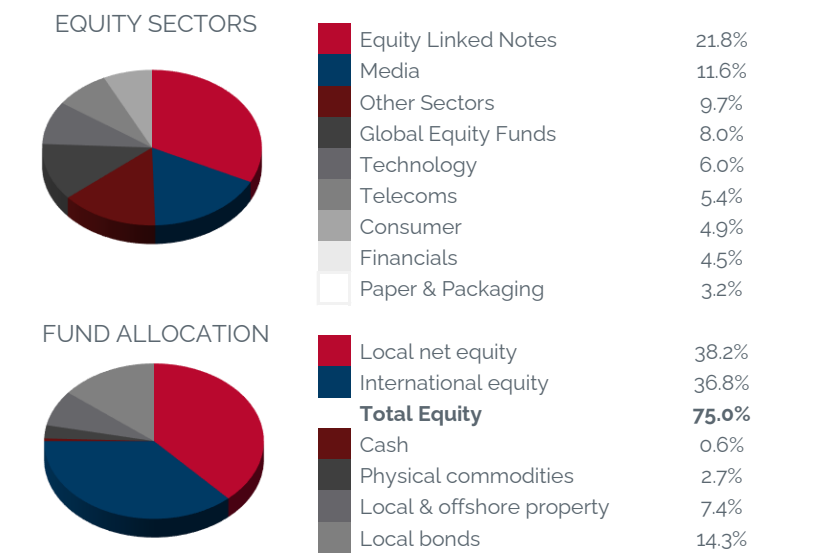
## PERFORMANCE AND RISK

Performance (net of fees)	Fund	Benchmark	Outperformance
Since inception	168.3%	185.7%	-17.4%
Since inception (annualised)	6.7%	7.2%	-0.4%
10 Years (annualised)	4.7%	5.3%	-0.6%
7 Years (annualised)	7.6%	6.5%	1.0%
5 Years (annualised)	8.9%	10.0%	-1.1%
3 Years (annualised)	7.8%	8.7%	-0.9%
1 Year	14.4%	14.0%	0.3%
Year-to-date	5.9%	5.7%	0.2%

Risk Measures (since inception)	Fund	Benchmark
Annualised monthly volatility	11.4	8.6
Sharpe ratio	0.06	0.11
Maximum drawdown	-20.5%	-22.3%
Lowest actual annual return	+1.9%	19 April 2012 to 18 April 2013
Highest actual annual return	+28.1%	19 April 2020 to 18 April 2021

## ASSET ALLOCATION



## ANNUAL FUND PERFORMANCE

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Fund	4.9%	-11.3%	11.6%	-6.3%	10.7%	13.6%	17.0%	-6.7%	5.8%	11.7%
Sector	7.5%	-0.1%	7.5%	-6.0%	6.9%	1.5%	18.6%	-1.1%	9.3%	10.3%

## FEES

	Retail	Institutional
Total Expense Ratio (incl. VAT)	2.21%	1.35%
Fund management fee (excl. VAT)	1.75%	1.00%
VAT on fund management fee	0.26%	0.15%
Fund expenses (incl. VAT)	0.20%	0.20%
Transaction Costs (incl. VAT)	0.20%	0.19%
Total Investment Charge (incl. VAT)	2.41%	1.54%

## FUND COMMENTARY - MAY 2025

The Flagship IP Balanced Fund returned 3.4% for the month, ahead of the sector average (+2.2%) and the JSE AllShare (+3.0%). For the first time in a while, performance was strong across all South African sectors and asset classes: Industrials +4.0%, Resources +2.3%, Financials +2.1%, SA Bonds +2.7%, and the ZAR +2.9%. Strong fund performance was driven by solid performance across most of the fund's holdings, but Top 10 holding Blue Label Telecoms shot the lights out, up a significant 42%, as the company announced further restructuring which will ultimately result in the unbundling and listing of Cell-C. The perennial under-performer in the domestic Telco sector, Cell-C is now firing on all cylinders thanks to a substantial reduction in its debt burden, well priced pre-paid packages, and a valuable tie up with Capitec in the MVNO space. As required by legislation, we confirm that the fund has adhered to its policy objective and strategy.

MARKET COMMENTARY

Market volatility continues, but at least it was to the upside during May. US markets rallied this month, with the S&P 500 gaining 6.3%, while the Nasdaq was up 9.7%. It was the S&P's strongest month since 2023. In the UK, the FTSE 100 gained 3.8%, while Europe's Stoxx 50 rose by 4%. In the East, Japan's Nikkei ended 5.3% higher, while the Hang Seng rallied nearly 6%.

This performance was mainly driven by the easing of tariff-tensions between China and the US, leading to US tariffs on China coming down from 145% to 30%, while Chinese tariffs on the US decreased from 125% to 10%. This meant the average US tariff rate decreased from 25% to 12%, and while this is a major reduction, it is still nearly 10% higher than the average tariff level during the 2018 trade war with China. There was some deterioration towards the end of the month, however, as both countries accused the other of violating their earlier agreement. Further adding to negative sentiment was Trump threatening 50% tariffs on Europe (which were postponed), as well as a doubling of steel and aluminium tariffs.

Concerns around the US fiscus and persistent deficits continue to pressure bonds, with the yield on 10-year treasuries again breaching 4.5%, while the 30-year yield hit its highest level since 2007. This was, in part, driven by rating agency Moody's downgrading US debt from its highest investment level, following similar moves by Fitch in 2023 and S&P in 2011. Potential relief might

be on the horizon as April's CPI print came in lower than expected, raising expectations of one further rate cut this year. We remain conscious of the fact that tariffs are yet to reflect in the data, and we are likely to see upward pressure on inflation from this point. Despite the apparent optimism in the market, several other indicators remain weak: consumer sentiment continues to decline; survey-based inflation expectations are up to 7.5%; and housing data is also weak – new permits and housing starts at lower levels than a year ago. On the other hand, the job market remains resilient for now, while both services and manufacturing PMI numbers surprised on the upside.

From a geopolitical standpoint, both the conflicts in Gaza and Ukraine appear no closer to a resolution. Russia and Ukraine both launched some of their biggest airstrikes and drone attacks of the war thus far, despite some attempts at peace talks hosted by Turkey.

The local market also benefitted from easing trade tensions, with the All-Share gaining 3.2%. Local news flow was largely dominated by Ramaphosa's White House meeting with Donald Trump. How the meeting went depends largely on one's expectations beforehand – while not a complete trainwreck, it certainly produced some awkward moments. Lastly, the SARB finally caved, reducing the repo rate by 25bps. Given the low levels of inflation, this hopefully marks the first in a number of cuts aimed at stimulating the economy.

Risk Considerations and Important Information

- Collective Investment Schemes in Securities (unit trusts) are generally medium to long term investments.
- The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.
- Unit trusts are traded at ruling prices and can engage in scrip lending subject to the limits and conditions imposed by the Act.
- The manager may borrow up to 10% of the market value of the collective investment scheme portfolio to ensure liquidity.
- Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue.
- A schedule of fees, charges and maximum commissions is available on request. Commission and incentives may be paid, and if so, are included in the overall costs.
- The unit trust portfolios are priced daily at 15h00 (quarter end 17h00), using forward pricing. Dealing cut-off time is 14h30 daily.
- Units will be repurchased by the manager at the ruling price calculated in accordance with the requirements of the Act and the relevant deeds and paid to the investor only. Subject to occurrences beyond the control of Flagship Asset Management (FAM), transaction requests received by FAM before 14h30 will be actioned at that day's price. Monies from the repurchase of units will not be paid to third party bank accounts.
- FAM reserves the right to repurchase unit balances with a market value less than the minimum monthly investment amount and close the investment account. Investors will be notified beforehand should this be contemplated.
- Portfolio performance is calculated on a NAV to NAV basis and does not take any initial fees into account. Figures quoted are from Reuters and Moneymate for a lump sum using NAV-NAV prices with income distributions reinvested. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Investment performance calculations are available for verification up request.
- Income distributions for the fund occur bi-annually on 31 March and 30 September.
- Annualised returns are period returns re-scaled to a period of 1 year. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to investors upon request.
- SARS requires us to pay over Dividend Withholding Tax (DWT) on your behalf where applicable. We will deduct this tax before we pay any dividends to you or reinvest into your account. Unless we receive information from you indicating otherwise, we will be obliged to withhold the default DWT of 20%.
- The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effectiveannual-cost> to address the EAC illustrator. You can request an EAC calculation from [ipmc\\_clientservices@fundrock.com](mailto:ipmc_clientservices@fundrock.com) or call us on 021 879 9937/9
- Fund prices are published daily and available in newspapers countrywide, as well as on our website, [www.flagshipsa.com](http://www.flagshipsa.com). Also available on our website is additional information on the unit trust portfolio, including our **Application Form**. FAM reserves the right to only process instructions that are submitted on FAM standard transaction forms.
- Flagship Asset Management (Pty) Ltd is an authorised financial services provider (FSP 577). Trustees / custodians for the scheme are Standard Bank of South Africa Ltd – contact [compliance-IP@standardbank.co.za](mailto:compliance-IP@standardbank.co.za). IP Management Company (RF) Pty Ltd (Reg. No. 2007/01760/07) is the authorised manager of the scheme – contact 021 879 9937/9 or [ipmc\\_clientservices@fundrock.com](mailto:ipmc_clientservices@fundrock.com), with its registered office at 4th Floor, Catnia Building, Bella Rosa Village, Bella Rosa Street, Belville, Cape Town, 7530, South Africa.
- The Manager retains full legal responsibility of the Fund, regardless of co-naming arrangements.
- Additional information including the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from [info@flagshipsa.com](mailto:info@flagshipsa.com).
- A statement of changes in the composition of the portfolio during the reporting period is available on request.
- Complaints should be in writing and clearly marked for the attention of the Compliance Officer and should be mailed to Private Bag X21, Constantia, 7848 or emailed to [ipmc\\_complaints@fundrock.com](mailto:ipmc_complaints@fundrock.com)

Investment Policy

The Flagship IP Balanced Fund is to be a domestic, asset-allocation, prudential variable portfolio. The primary objective of the fund is to seek steady but stable growth of both capital and income through investments in a broad range of asset classes in a balanced manner. In order to achieve its objective, the investments normally to be included will comprise a combination of securities in the equity, bond, property and money markets. The portfolio will have an equity exposure (including international equity) between 0% and 75% at all times. Investments to be included in the Flagship IP Balanced Fund will comprise a combination of securities and assets in liquid form which are considered consistent with the portfolio's primary objective and that the Act or the Registrar may from time to time allow, all to be acquired at fair market value. The portfolio may also include participatory interests or any other form of participation in portfolios of collective investment schemes registered in South Africa or operated in territories with a regulatory environment which is to the satisfaction of the Manager and the Trustee and as legislation permits. Nothing contained in the investment policy shall preclude the manager from varying the ratio of the aforementioned securities relative to each other (except as required by the Act), or the assets themselves, to maximise capital growth and investment potential, should changing economic factors or market conditions so demand. Provided also that nothing contained in the investment policy shall preclude the Manager from retaining cash in the portfolio and / or placing cash on deposit in terms of the deed. Provided further that the Manager shall ensure that the portfolio includes securities and assets in liquid form, of at least the aggregate value required, from time to time, by the Act. The Manager will be permitted to invest on behalf of the portfolio in offshore investments as legislation permits. The Manager will be permitted to invest on behalf of the portfolio in financial instruments as legislation permits. The portfolio will be managed so as to comply with prudential requirements with which a pension fund investment strategy must comply in terms of applicable legislation. For the purpose of this portfolio, the manager shall reserve the right to close the portfolio to new investors on a date determined by the manager. This will be done in order to be able to manage the fund in accordance with its mandate. The manager may, once a portfolio has been closed, open that portfolio again to new investors on a date determined by the manager.

TER and Transaction Costs

From 1 April 2022 to 31 March 2025 2.21% of the value of the fund was incurred as expenses relating to the administration of the fund. 0.19% of the value of the fund was incurred as costs relating to the buying and selling of the assets underlying the fund. Therefore, 2.41% of the value of the fund was incurred as costs relating to the investment of the fund. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Fund Risk Profile

- The fund managers seek to reduce risk by investing in a range of assets diversified across sectors and geographies, with the flexibility to vary exposures as market circumstances dictate.



- Shares are potentially volatile investments and there is a risk of capital loss over the short term.
- Foreign securities may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.
- Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

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